

NEW EMPLOYER JOINS VITALITY

Employer

MH U/W Ops.

MH Systems Dept.

Complete employer application form including employer level decision - compulsory, voluntary* or disallow Vitality membership for employees

Complete member application form including:
Opt in/out of Vitality.
Existing H&RC membership no.
and branch name.
Existing RWFL membership no.
and branch name.

Pass application form to employer

Pass application forms to Momentum Health via intermediaries

Load application forms. (System automatically checks employee opt in/out decision is in line with employer level decision)

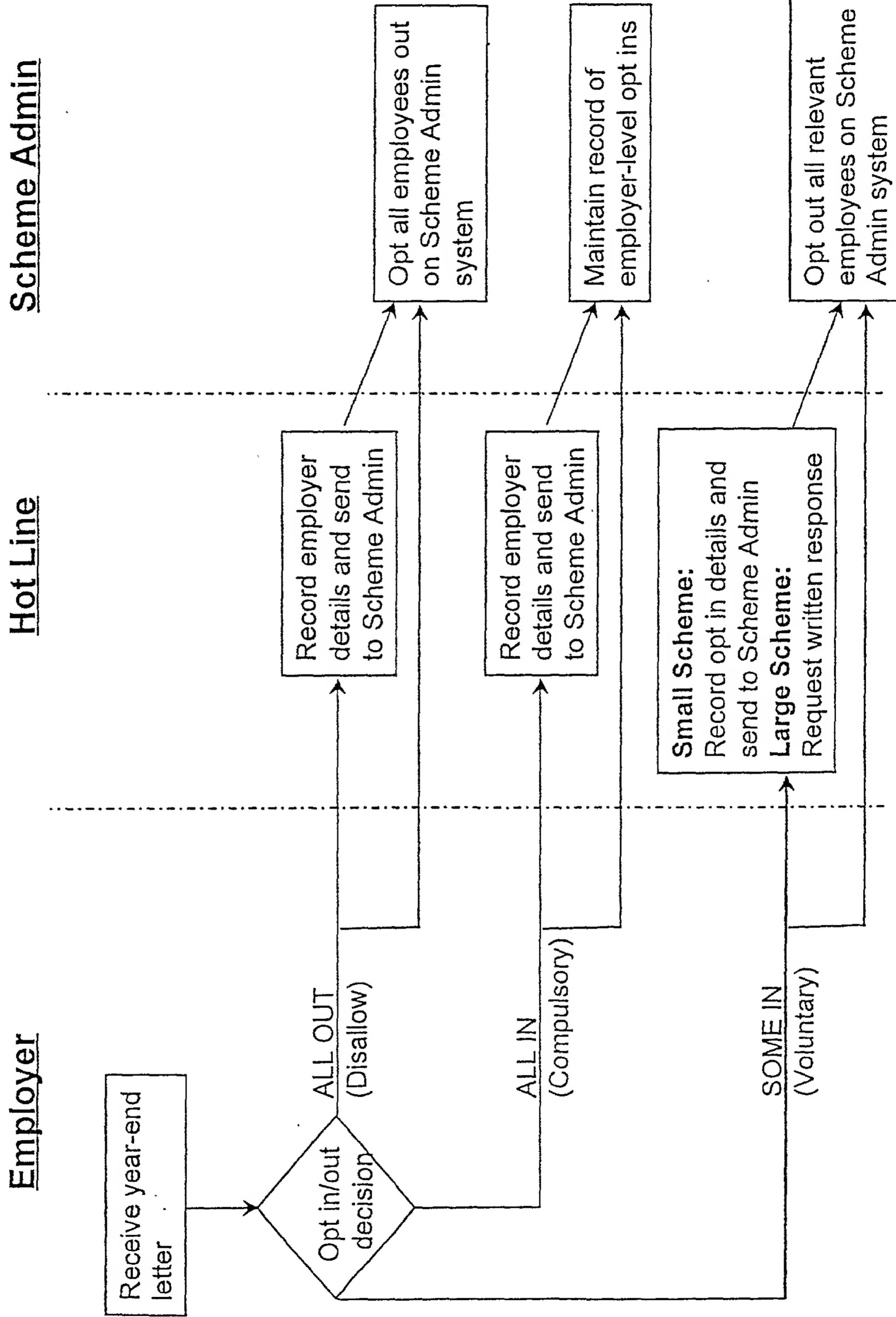
Underwrite and activate employer and employees

From January '98:
Provide new membership list to Hot Line for H&RC and RWFL membership confirmation - weekly**

*Where employer decision is 'Voluntary' either the employer specifies which employees are opted in or the employer allows employees to specify via the member application forms.

**Unless Hot Line has direct access to the Client Services query screens.

EMPLOYER OPT OUT / OPT IN PROCESS

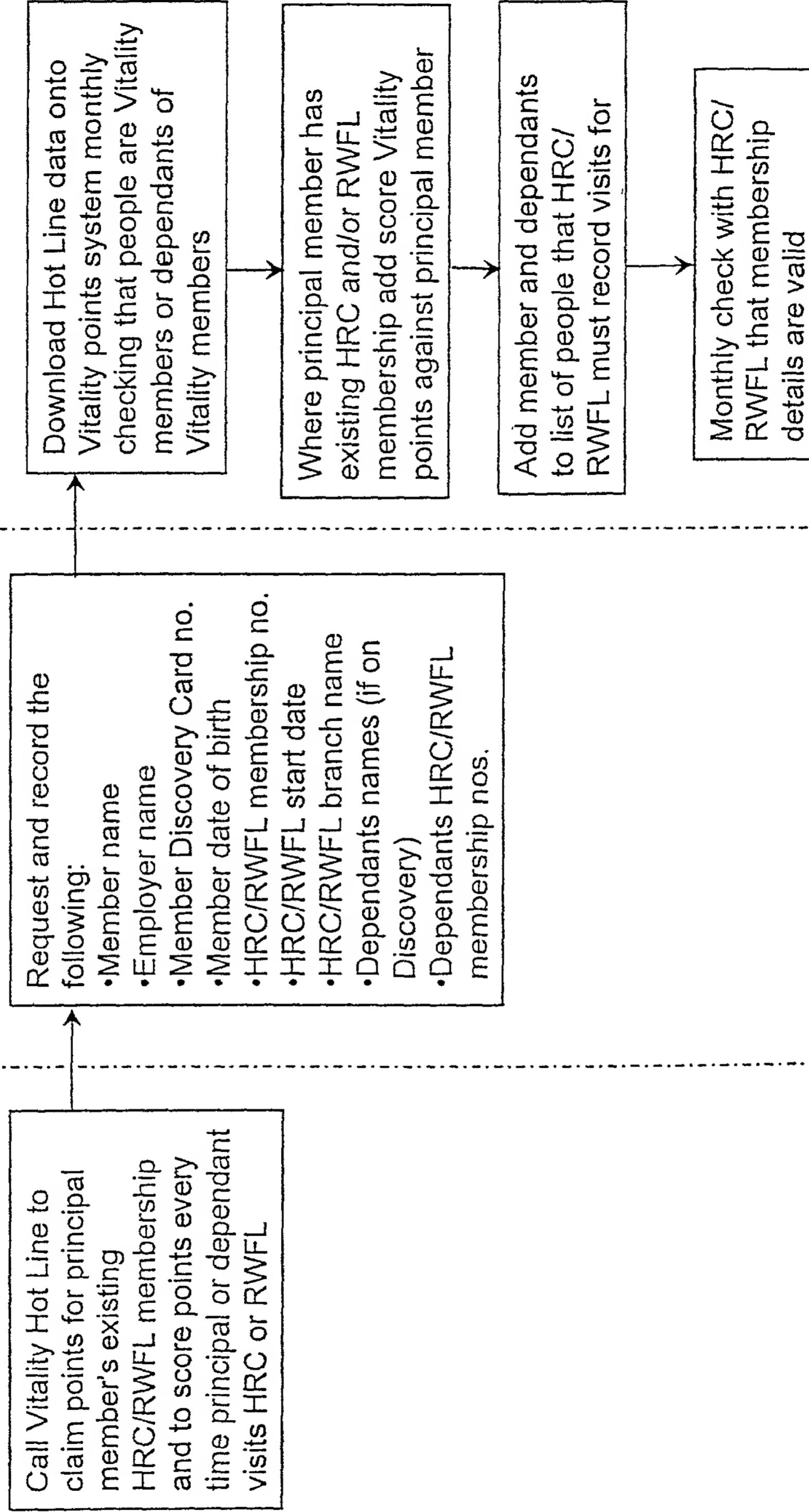


CLAIM VITALITY POINTS FOR EXISTING HRC/RWFL MEMBERSHIP

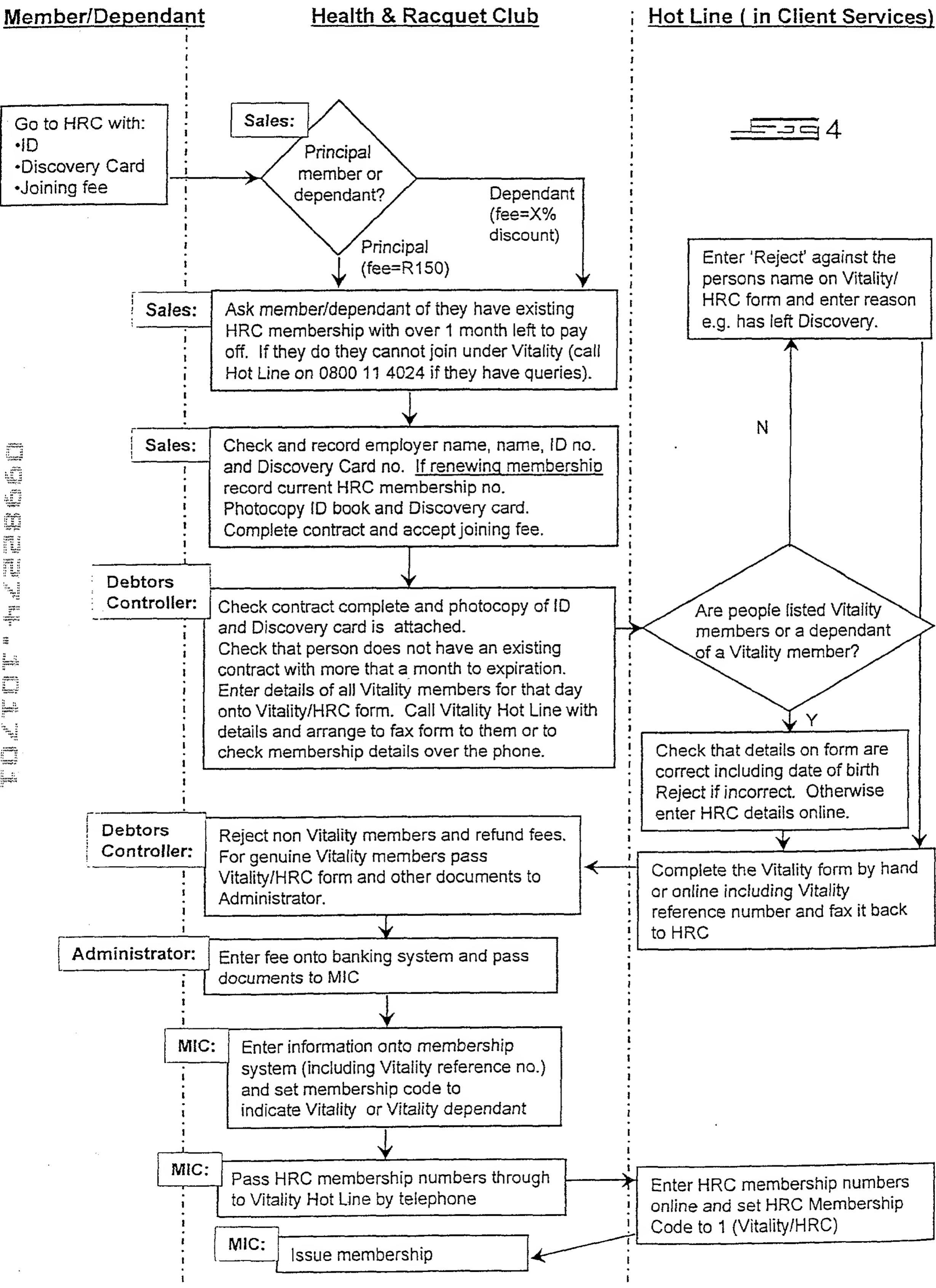
Vitality Member

Hot Line

MH Systems Dept.



VITALITY MEMBER/DEPENDANT JOINS HEALTH & RACQUET CLUB



VITALITY MEMBER JOINS RUN / WALK FOR LIFE

Member

Hot Line

Ask for surname, first name, employer name, whether principal or dependant*, Discovery card no., date of birth and daytime contact no.**

*Principal joins for once off fee of R150. Dependant only gets a discount.

Is person a Vitality member?
Y N

**do not ask for date of birth until you get the card number. If card number does not begin with same first 4 letters as surname followed by an 8 reject as invalid.

Issue member with a ref. no. and tell them to call RWFL toll-free no. with their ref. no.

Call RWFL toll-free line

Visit RWFL branch

MH Systems Dept.
Is member name, date of birth and ref. no. valid?
Y N
Do nothing

Inform RWFL of invalid members

RWFL Head Office

(A)

Member/Manager fill in application form including:
•Full name
•Reference number
•Date of birth
•Payment
•Indicate Vitality member
•Sex

Member completes medical screening questionnaire

Check ID book and collect R150 joining fee

Fax completed application form to RWFL Head Office weekly. Fax computer assessment form every 2 weeks

Refuse entry to invalid members and refund joining fee less R30

Ask member for name and MH reference no. Ask if they are renewing and, if so, when their current contract expires.

Provide advice on RWFL and where they can join.

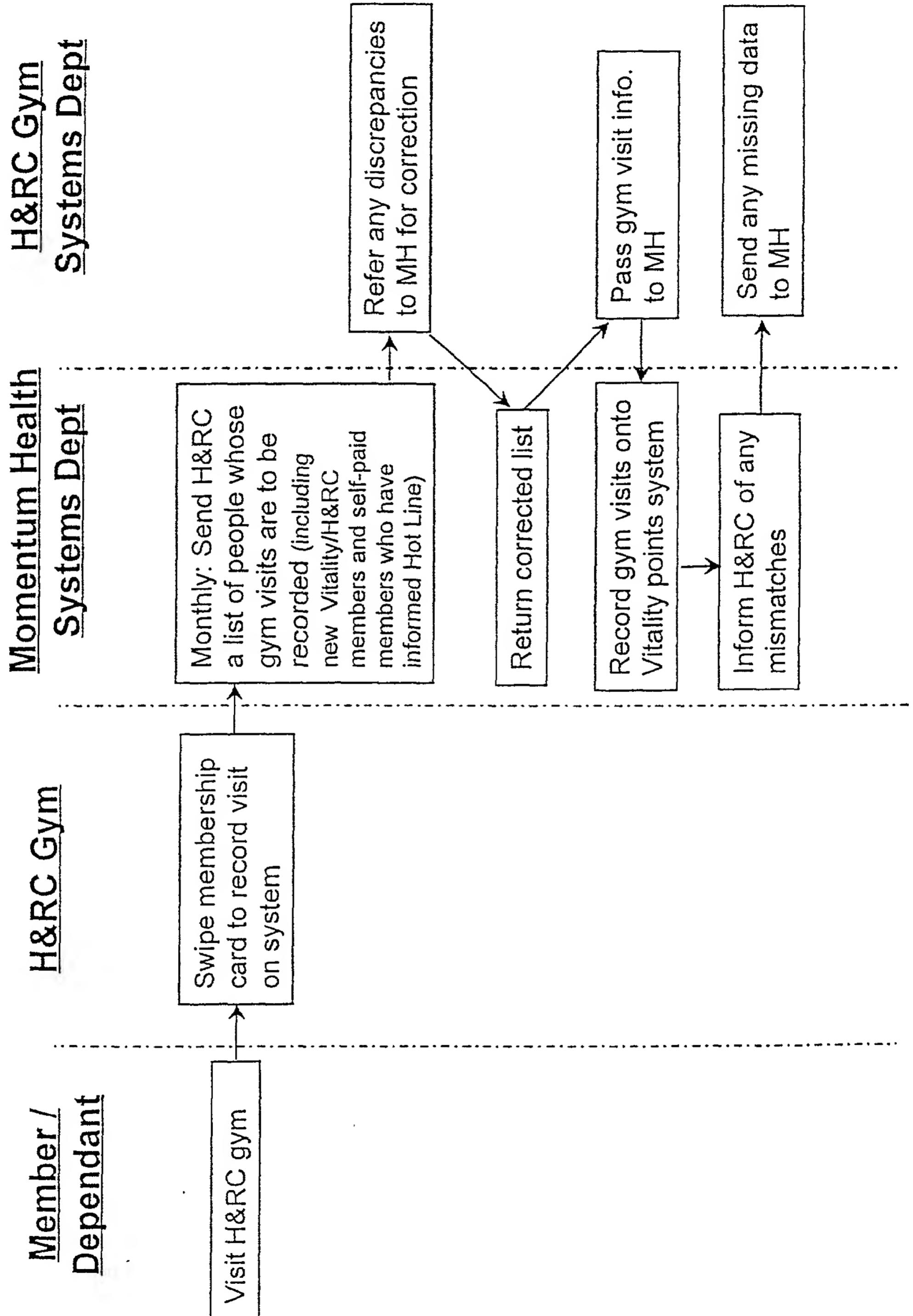
Capture member details on system including name, Ref. no. and chosen RWFL branch. Send lead form to relevant branch.

Tell member to take ref. no., ID book and joining fee to chosen RWFL branch.

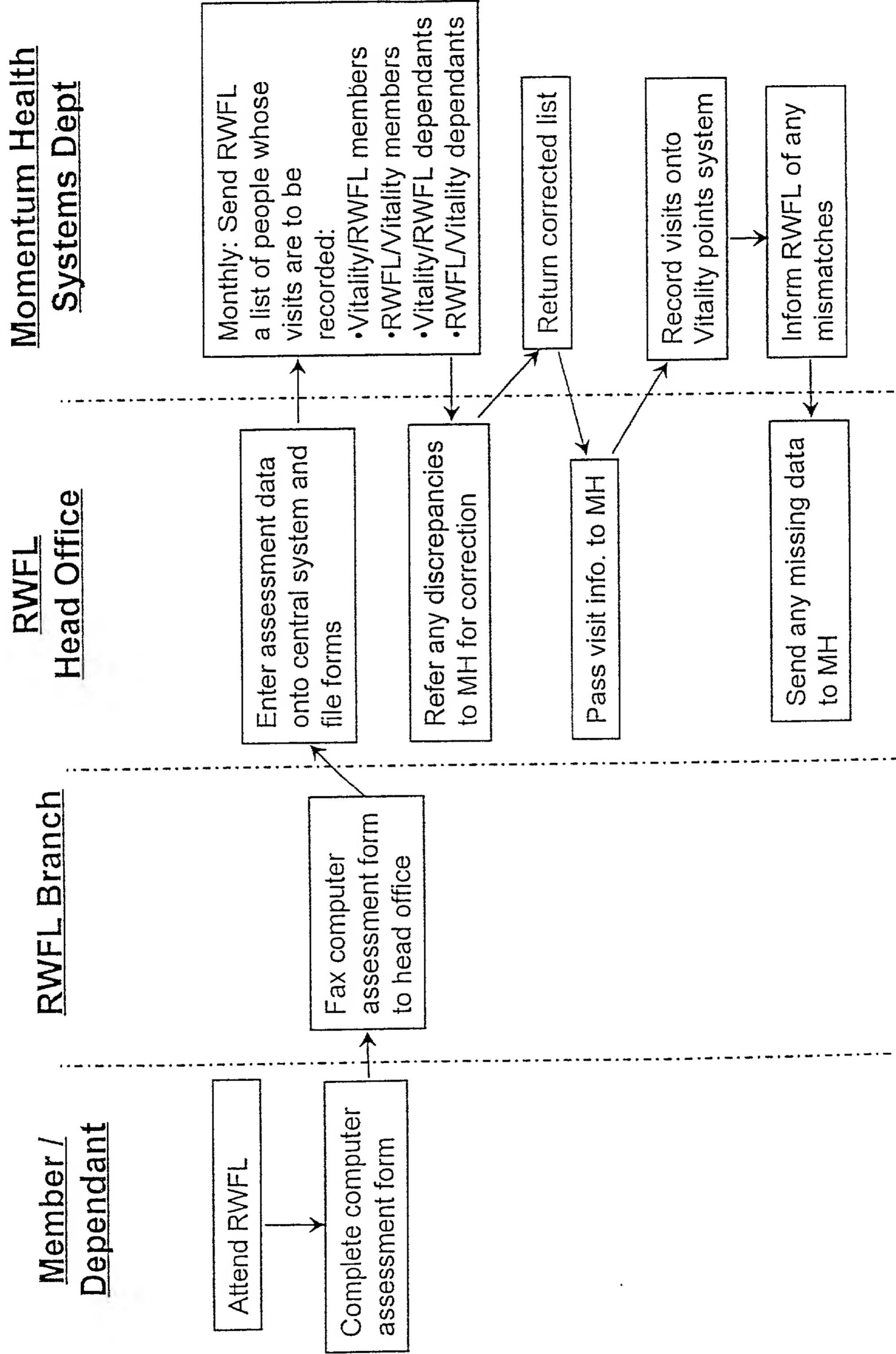
Enter new member information onto system and pass to MH monthly including: Full name, date of birth, ref. no., membership no., branch name.

Inform branches of invalid members

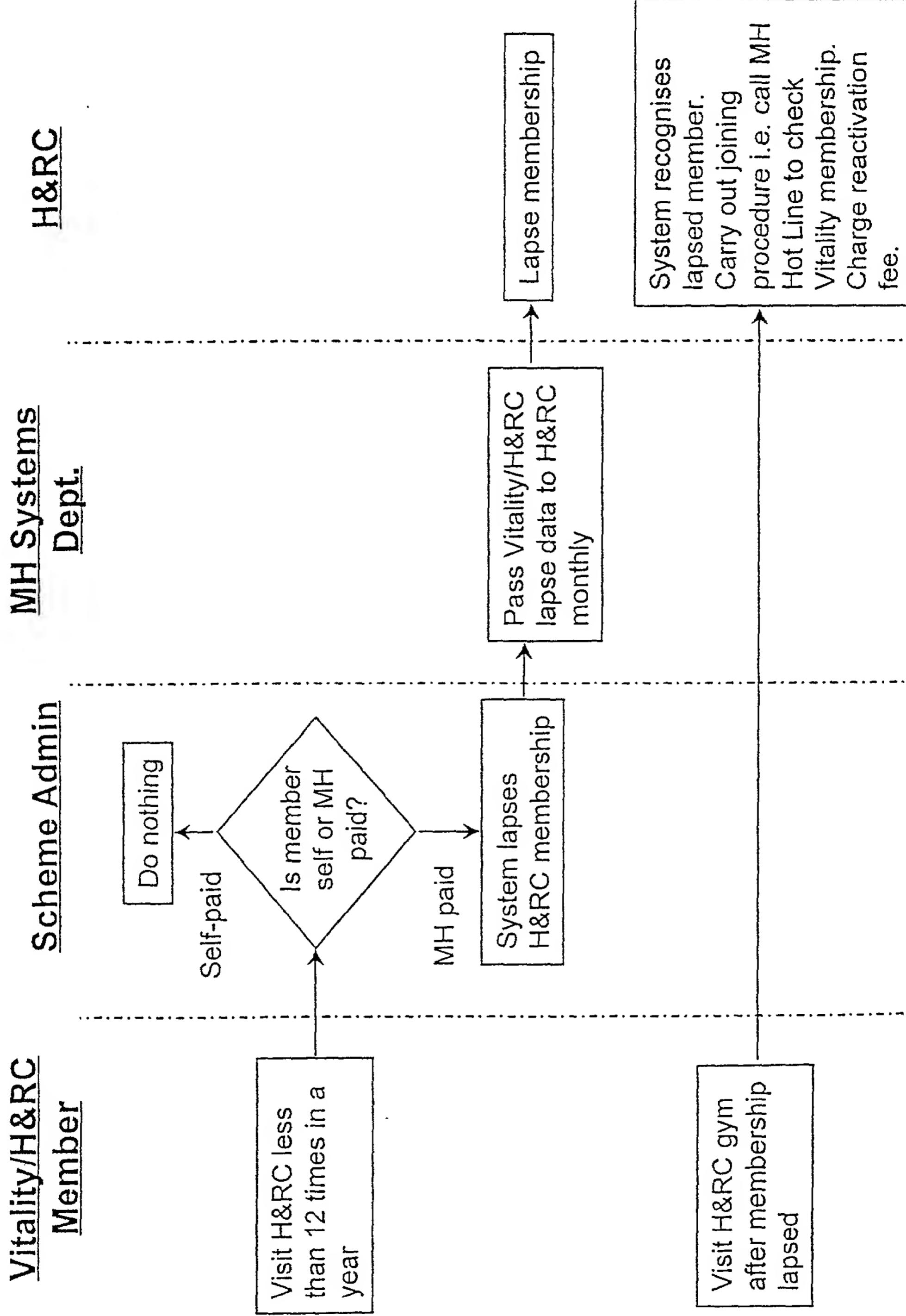
MEMBER / DEPENDANT VISITS HEALTH & RACQUET CLUB



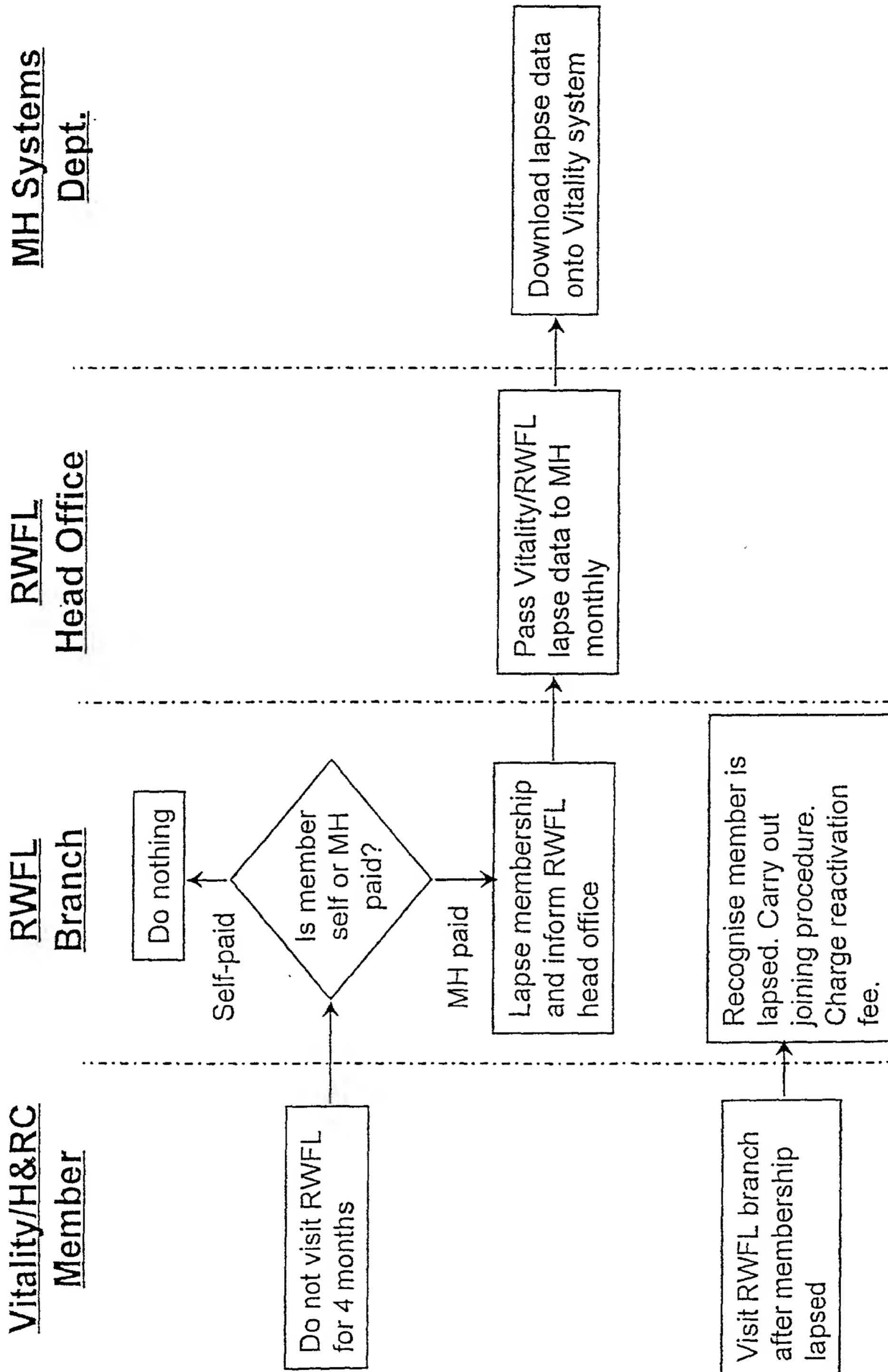
MEMBER / DEPENDANT VISITS RUN / WALK FOR LIFE



LAPSE AND REACTIVATE H&RC MEMBERSHIP



LAPSE AND REACTIVATE RWFL MEMBERSHIP



SCORE VARIOUS VITALITY POINTS

Pre-authorise in hospital treatment >2 days in advance

PRE-AUTHORISATION:

Vitality Member

Pre-authorise in hospital treatment >2 days in advance

Managed Care

Record pre-authorisation details: date of call & date of hospitalisation

MH Systems Dept.

Download pre-authorisation data and allocate Vitality points - monthly

CALL DEMAND MGT LINE:

Vitality Member

Call Demand Management Line

MH Systems Dept.

Download Demand Management data and allocate Vitality points - monthly

UNDERGO TESTS:

Vitality Member

Undergo mammogram or cholesterol screening or Hep. B vaccination. Submit claim.

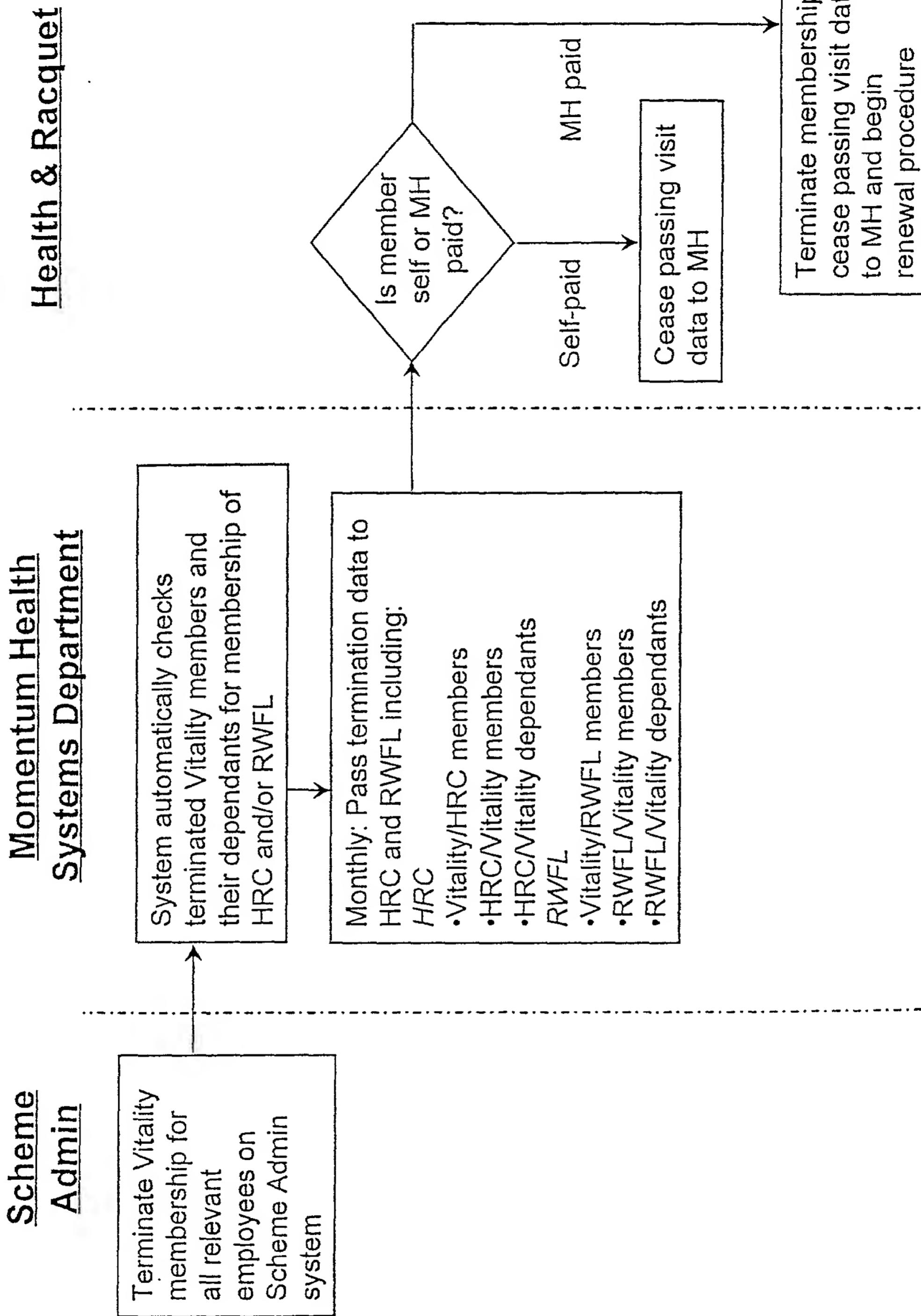
Claims Assessing

Assess claim

MH Systems Dept.

Download claims data and allocate Vitality points - monthly

EMPLOYER / EMPLOYEE LEAVES DISCOVERY OR VITALITY



PRINCIPAL MEMBER DIES

Principal Member/
Employer

Principal member with dependants joins Vitality

Principal member accumulates points

Principal member dies

Employer informs
MH of death

Scheme Admin

Record death on Scheme
Admin system and manually
allocate premium waiver
including Vitality extension.
Carry out continuation
process.*

Inform Finance of death
and total of Vitality points.

Finance Dept.

*Next of kin will continue to build on
points accumulated by deceased.
However, points system will
accumulate points used for death
benefit separately so that points will
not be double counted for death benefit
when next of kin dies.

Calculate and pay
Death Benefit to
next of kin